



# Touching lives. Securing futures.

REWARDING CAREERS IN FINANCIAL SERVICES

# *Creating a better tomorrow*

Want a career that's meaningful ... and rewarding?  
Modern Woodmen helps people create a better  
tomorrow for themselves and others.

We're a fraternal financial services organization that  
offers so much more than financial services.

**We touch lives.  
We secure futures.**

*We believe in helping others.*

*We believe in relationships.*

*We believe in making a difference.*





We take pride in our strong values and unique culture that puts people first.

Modern Woodmen is a place you can spend an entire career, enjoying unparalleled income, impact and independence. Our representatives have passion and purpose. They believe in what they do. And they're rewarded for it.

### The Modern Woodmen story

Modern Woodmen of America was founded in 1883 to care for widows and orphans. Today we continue to serve the financial security needs of our members and their families as one of America's leading fraternal financial services providers.

As a fraternal, Modern Woodmen has no stockholders. We're owned and operated by and for our members. And we continue to grow in size and strength.

- Over 750,000 members nationwide
- Over \$33 billion of life insurance in force
- Over \$8 billion in assets
- Rated A+ (Superior) by A.M. Best

### The Modern Woodmen difference

Our main purpose is to help members plan for their financial security through insurance, investment and banking products. But we offer financial security with a plus.

- Fraternal benefits for members, such as college scholarships, orphan benefits, prescription drug discounts and financial assistance in times of need
- Social, educational and volunteer opportunities for members and children
- Community support through member-sponsored fundraisers and volunteer projects

That's a difference you can be proud to share.

# Income

*Earn what you're worth.*



As a Modern Woodmen representative, you earn what you're worth. It's that simple. Work hard. Enjoy unlimited rewards.

- Financial support to help you get started
- Lucrative compensation and bonus programs
- Long-term financial security through renewal compensation
- Comprehensive benefits program, including:
  - Health and dental benefits
  - Matching 401(k) plan
  - Noncontributory retirement plan
  - Term life insurance
- Expense-paid trips for you and your spouse, valuable prizes and other exciting incentives

Add local one-on-one training, proven effective systems and Modern Woodmen's extensive portfolio of products, fraternal programs and benefits, and you have everything you need to meet your clients' needs and build a successful business.

# Impact

*Be a leader. Make a difference.*

As a Modern Woodmen representative, what you do matters. You don't just go to work. You impact lives.

- Provide financial advice and meaningful solutions to help families plan for the future, protect those they love and reach important financial goals
- Offer valuable fraternal member benefits to help your clients improve their quality of life
- Bring people together to help their neighbors and make their communities better

No other career offers you the same opportunity to leave your mark and touch so many lives.



# Independence

*Set no limits.*

As a Modern Woodmen representative, you control your livelihood. Not the clock. Not the economy. Not a glass ceiling. Not your boss. You.

Yes, you'll work hard in the beginning. But by following our proven systems, you'll build a business that provides true long-term financial security and independence.

Management opportunities are also available for those with the desire and ability to lead others.



**Many jobs offer you one of these ...**

Income  
Impact  
Independence

A Modern Woodmen career offers all three.



# *The Modern Woodmen Creed*



Modern Woodmen's strong values and culture of putting people first is captured in the Modern Woodmen Creed.

*"There is a destiny that makes us brothers;*

*None goes his way alone;*

*All that we send into the lives of others;*

*Comes back into our own."*



*Edwin Markham, circa 1939*



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Modern Woodmen of America  
1701 1st Avenue  
Rock Island, IL 61201